Flash Eurobarometer 195
November 2006
Preparedness for the changeover to euro among enterprises in Slovenia

Basic Questionnaire

The Gallup Organization
Information on the enterprise:

D1. Please tell me your role in the enterprise:
- "CEO" or branch manager ................................................................. 1
- Euro-coordinator .................................................................................. 2
- Head of Finance and/or Administration .................................................. 3
- Other ....................................................................................................... 4

D2. Please indicate the sector of the business:
- Retail trade (including repair of personal and household goods) .............. 1
- Hotels and restaurants ............................................................................. 2
- Transport, storage and communication ................................................... 3
- Financial intermediation ............................................................................. 4
- Real estate, renting and business activities ............................................... 5
- Manufacturing ........................................................................................ 6
- Construction ........................................................................................... 7
- Other ....................................................................................................... 8
- [DK/NA] ................................................................................................. 9

D3. Please indicate the number of employees of the business:
- Self-employed (without employees) ......................................................... 1
- 1 – 9 employees ..................................................................................... 2
- 10 – 49 employees ................................................................................... 3
- 50 – 250 employees ............................................................................... 4
- More than 250 employees ..................................................................... 5
- [DK/NA] ................................................................................................. 9

D4. Please indicate the turnover of the business (CONVERTED TO LOCAL CURRENCY):
- less than 150.000 EUR ........................................................................ 1
- 150.000 to 500.000 EUR ...................................................................... 2
- 500.000 to 1.000.000 EUR ................................................................ 3
- 1.000.000 to 2.000.000 EUR ............................................................... 4
- 2.000.000 to 5.000.000 EUR ............................................................... 5
- more than 5.000.000 EUR ................................................................. 6
- [DK/NA] ................................................................................................. 9

Information to be collected before €-day

a. General questions

Q1. When have you started to prepare your enterprise for the changeover to the euro?
- In 2005 or earlier .................................................................................. 1
- First half of 2006 ................................................................................. 2
- Second half of 2006 .............................................................................. 3
- No preparations so far ........................................................................... 4
- [DK/NA] ................................................................................................. 9

Q2. As regards the changeover to the euro, have you …?
(READ OUT, MULTIPLE ANSWERS POSSIBLE)
- yes ........................................................................................................ 1
- no ......................................................................................................... 2
- [DK/NA] ............................................................................................... 9

A) identified the impact in the different areas of your enterprise .................. 1 2 9
B) defined the necessary computer adaptation ........................................... 1 2 9
C) informed your staff .............................................................................. 1 2 9
D) evaluated the training needs ................................................................... 1 2 9

Q3. Did you appoint a "Euro-coordinator", a "Euro Project Manager" or in general a person in charge of coordinating your enterprise's changeover preparations?
- yes ....................................................................................................... 1
- no ....................................................................................................... 2
- [DK/NA] ............................................................................................... 9
Q4. (IF THE ANSWER TO Q3. IS “YES”)
When did you appoint the "Euro-coordinator", the "Euro Project Manager" or in general the person in charge of coordinating your enterprise's changeover preparations?
- In 2005 or earlier.........................................................................................................1
- First half of 2006 .........................................................................................................2
- Second half of 2006 .....................................................................................................3
- [DK/NA] ........................................................................................................................9

Q5. Which consequences will the introduction of the euro have for your enterprise in the medium to long term?
- Very positive consequences ......................................................................................1
- Positive consequences ...............................................................................................2
- No consequences .......................................................................................................3
- Negative consequences...............................................................................................4
- Very negative consequences ......................................................................................5
- [DK/NA] ........................................................................................................................9

b. Adaptation of computer systems

Q6. As regards the adaptation of your computer systems with respect to the introduction of the euro, how do you proceed?
- Adaptation by own staff.............................................................................................1
- Outsourcing to IT/software companies .......................................................................2
- Mix of both ..................................................................................................................3
- [DK/NA] ........................................................................................................................9

Q7. Do you expect your accounting system to be ready for switching to the euro on 1 January 2007?
- yes ...............................................................................................................................1
- no .................................................................................................................................2
- [DK/NA] ........................................................................................................................9

Q8. (IF THE ANSWER TO Q7. IS ‘NO’) Why do you expect your accounting system not to be ready for switching to the euro on 1 January 2007? (READ OUT, MULTIPLE ANSWERS POSSIBLE)
- yes .......................................................................................................... 1
- no ........................................................................................................... 2
- [DK/NA] ................................................................................................... 9

A) Lack of financial means to adapt the system.......................................................1 2 9
B) Lack of own staff to prepare the adaptations of the system ................................1 2 9
C) External IT/software services are provided too late by our contractor ..........1 2 9
D) Our external accountant will not be ready .........................................................1 2 9
E) Other reason........................................................................................................1 2 9

Q9. Do you expect your invoicing system to be ready for switching to the euro on 1 January 2007?
- yes ...............................................................................................................................1
- no .................................................................................................................................2
- [DK/NA] ........................................................................................................................9

Q10. (IF THE ANSWER TO Q9. IS ‘NO’) Why do you expect your invoicing system not to be ready for switching to the euro on 1 January 2007? (READ OUT, MULTIPLE ANSWERS POSSIBLE)
- yes .......................................................................................................... 1
- no ........................................................................................................... 2
- [DK/NA] ................................................................................................... 9

A) Lack of financial means to adapt the system.......................................................1 2 9
B) Lack of own staff to prepare the adaptations of the system ................................1 2 9
C) External IT/software services are provided too late by our contractor ..........1 2 9
D) Our external accountant will not be ready .........................................................1 2 9
E) Other reason........................................................................................................1 2 9
Q11. Do you expect your payroll system to be ready for switching to the euro on 1 January 2007?

- yes ...............................................................................................................................1
- no ................................................................................................................................2
- [DK/NA] ...........................................................................................................................9

Q12. (IF THE ANSWER TO Q11. IS 'NO')
Why do you expect your payroll system not to be ready for switching to the euro on 1 January 2007? (READ OUT, MULTIPLE ANSWERS POSSIBLE)

- yes ...............................................................................................................................1
- no ................................................................................................................................2
- [DK/NA] ...........................................................................................................................9
A) Lack of financial means to adapt the system.......................................................1 2 9
B) Lack of own staff to prepare the adaptations of the system ................................1 2 9
C) External IT/software services are provided too late by our contractor .............1 2 9
D) Our external accountant will not be ready .........................................................1 2 9
E) Other reason............................................................................................................1 2 9

c. Cash-related questions

Q13. Is your enterprise a retail enterprise (e.g. shop, supermarket, etc) or does your enterprise have direct financial relations involving cash operations with consumers?

- yes ...............................................................................................................................1
- no ................................................................................................................................2
- [DK/NA] ...........................................................................................................................9

Sub-frontloading

Q14. (IF THE ANSWER TO Q13. IS 'YES')
Do you expect to be supplied with euro coins before 1 January 2007 by your bank?

- yes ...............................................................................................................................1
- no ................................................................................................................................2
- [DK/NA] ...........................................................................................................................9

Q15. (IF THE ANSWER TO Q14. IS 'YES')
When do you expect to be supplied with euro coins by your bank?

- Between 1 and 8 December 2006 ...............................................................................1
- Between 9 and 15 December 2006 .............................................................................2
- Between 16 and 22 December 2006 ...........................................................................3
- On 23 December 2006 or later ....................................................................................4
- [DK/NA] ...........................................................................................................................9

Q16. (IF THE ANSWER TO Q14. IS 'NO')
Why will you not be supplied with euro coins before 1 January 2007? (Several answers possible)

- yes, it is an important reason.......................................................................................1
- no, it is not an important reason .................................................................................2
- [DK/NA] ...........................................................................................................................9
A) We were not aware of the possibility of early supply of euro coins ......................1 2 9
B) We see no need to receive euro coins before 1 January 2007 .................................1 2 9
C) We do not want to pay for the early supply of euro coins .......................................1 2 9
D) Because of security or storage problems .................................................................1 2 9
E) Other reason............................................................................................................1 2 9

Q17. (IF THE ANSWER TO Q13. IS 'YES')
Do you expect to be supplied with euro banknotes before 1 January 2007 by your bank?

- yes ...............................................................................................................................1
- no ................................................................................................................................2
- [DK/NA] ...........................................................................................................................9
Q18. (IF THE ANSWER TO Q17. IS 'YES')
When do you expect to be supplied with euro banknotes by your bank?

- Between 9 and 15 December 2006 .................................................................1
- Between 16 and 22 December 2006 .............................................................2
- On 23 December 2006 or later ......................................................................3
- [DK/NA] .............................................................................................................9

Q19. (IF THE ANSWER TO Q17. IS 'NO')
Why will you not be supplied with euro banknotes before 1 January 2007?

- yes, it is an important reason ........................................................................1
- no, it is not an important reason .....................................................................2
- [DK/NA] ..............................................................................................................9

A) We were not aware of the possibility of early supply of euro banknotes ..........1 2 9
B) We see no need to receive euro banknotes before 1 January 2007 ............1 2 9
C) We do not want to pay for the early supply of euro banknotes .........1 2 9
D) Because of security or storage problems .........................................................1 2 9
E) Other reason.....................................................................................................1 2 9

Change in euro

Q20. How do you intend to give change as from 1 January 2007?

- In euro ...............................................................................................................1
- In tolar ..............................................................................................................2
- Mixed (euro and tolar) ......................................................................................3
- [DK/NA] ..............................................................................................................9

Q21. (IF THE ANSWER TO Q20. IS 2 OR 3)
When do you intend to fully switch to giving change exclusively in euro?

- On 5 January 2007 at the latest ......................................................................1
- Between 6 and 10 January 2007 ....................................................................2
- Between 11 and 14 January 2007 .................................................................3
- Later ..................................................................................................................4
- [DK/NA] ..............................................................................................................9

d. Price policy

Q23. When you established (or when you will establish) your prices in euro, how did (will) you proceed for the adjustment of "psychological" prices, such as 599 tolar, which due to the application of the conversion rules would result in awkward amounts in euro?

- exact application of the conversion rules (without further adjustment) ..........1
- mostly adjusting the price upwards .................................................................2
- mostly adjusting the price downwards ............................................................3
- overall neutral approach (partly adjusting upwards, partly downwards) .......4
- [DK/NA] ..........................................................................................................9

Q24. When did you establish your prices (or the prices of the majority of your products/services) in euro or when will you do so?

- Before the fixing of the conversion rate (11 July 2006) ..................................1
- Between 11 July 2006 and 31 October 2006 .................................................2
- Between 1 November and 31 December 2006 ..........................................3
- Between 1 and 14 January 2007 (dual circulation period) .....................4
- [DK/NA] ..........................................................................................................9

1 The dual circulation period ends on 14 January 2007.
Q25. Are you facing any of the following problems or difficulties concerning the dual display of prices?

- yes, facing the problem .................................................................1
- no, does not face this problem ..................................................2
- [DK/NA] ....................................................................................9

A) Technical problems (on receipts, price displays, etc) .......................1 2 9
B) Calculation errors by the staff ......................................................1 2 9
C) Consumer complaints ..................................................................1 2 9
D) Too time consuming .....................................................................1 2 9
E) Very costly ..................................................................................1 2 9
F) Other problems ............................................................................1 2 9

Q26. Do you intend to continue dual display (voluntarily) beyond the period during which it is required by law (i.e. 30 June 2007)?

- yes ..................................................................................................1
- no ....................................................................................................2
- [DK/NA] .......................................................................................9

Q27. (IF THE ANSWER TO Q26. IS 'YES')

Until when do you intend to continue dual display (voluntarily)?

- Until end of 2007 ...........................................................................1
- Until mid 2008 ...............................................................................2
- Until end of 2008 .........................................................................3
- Beyond 2008 ...............................................................................4
- [DK/NA] .......................................................................................9

Q28. Which of the following institutions are your preferred distributors for information on the euro? (several answers possible; read out)

- preferred ........................................................................................1
- not preferred ...............................................................................2
- [DK/NA] ....................................................................................9

A) National Central Bank ..................................................................1 2 9
B) European Institutions ...................................................................1 2 9
C) Commercial banks .........................................................................1 2 9
D) Government, regional and local authorities ...................................1 2 9
E) Consumers associations .................................................................1 2 9
F) Journalists ....................................................................................1 2 9
G) Trade unions, professional organisations ......................................1 2 9
H) Other ..........................................................................................1 2 9

Q29. Do you think that you have received sufficient information on the euro and the changeover?

- Yes ..............................................................................................1
- No ...............................................................................................2
- [DK/NA] ....................................................................................9

Q30. (IF THE ANSWER TO Q29. IS 'NO')

In which areas would you still like to receive more information? (several answers possible; read out)

- would like more information on ...............................................1
- wouldn't like more information on ..........................................2
- [DK/NA] ....................................................................................9

A) Changeover scenario .....................................................................1 2 9
B) Conversion rate ...........................................................................1 2 9
C) Conversion rules, including rounding rules ..................................1 2 9
D) Effect of the euro on contracts, salaries etc .................................1 2 9
E) Design of the euro banknotes and coins .....................................1 2 9
F) Frontloading and subfrontloading ................................................1 2 9
G) Dual display of prices .................................................................1 2 9
H) Return of national cash to the central bank .................................1 2 9
I) Other ..........................................................................................1 2 9
7. Survey details

This Flash Eurobarometer 195: “Survey among enterprises and banks in Slovenia” telephone survey was conducted on behalf of the European Commission, Directorate-General Economic and Financial Affairs.

The objective of the survey is to study the progress of the preparations of the introduction of the Euro in various business sectors and bank sectors in Slovenia. The current report contains the results found among enterprises.

The current special target group Flash Eurobarometer survey was organised and managed by the Eurobarometer Team of the European Commission (Directorate-General Communication, Unit A-4).

The interviews were conducted between the 17th of November and the 21st of November 2006 by Slovenian CATI d.o.o. partner institute of The Gallup Organization Hungary:

Representativeness of the results

Sample specification: The target sample of 350 enterprises consisted of 300 enterprises in the sectors G and H (trade and hotel sector), of which 20 enterprises with at least 50 employees and 50 enterprises in the sectors C to K (excl. G, H and J (J, which is already covered through the survey of bank branches)) with at least 50 employees.

The sample lists were developed using national statistical data sources (IPIS). Sampling was made according to two stratification criteria: the size of the company and the activity sector. Selection of enterprises within the strata was carried out randomly.

The total sample was distributed between these sampling "cells" in a way that does not follow the actual distribution of businesses within the coverage zone: larger businesses were intentionally "over-sampled" in order to get meaningful results for each sample segment.

The person interviewed in each company was a top executive of the (local affiliate) of the enterprise, or the person designated to coordinate preparations for the switchover, or the head of finance and/or administration department.

Results are not weighted, they reflect estimates of the results corresponding to the above described composition of enterprises.
Sizes of the samples

The targeted number of main interviews was 350, the below table shows the achieved sample size by sector and employee size.

<table>
<thead>
<tr>
<th>Sector / Employee Size</th>
<th>Conducted</th>
<th>% of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>373</td>
<td>100</td>
</tr>
<tr>
<td>Retail trade (including repair of personal and household goods)</td>
<td>279</td>
<td>74.8</td>
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<tr>
<td>Hotels and restaurants</td>
<td>39</td>
<td>10.5</td>
</tr>
<tr>
<td>Transport, storage and communication</td>
<td>3</td>
<td>0.8</td>
</tr>
<tr>
<td>Real estate, renting and business activities</td>
<td>7</td>
<td>1.9</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>35</td>
<td>9.4</td>
</tr>
<tr>
<td>Construction</td>
<td>7</td>
<td>1.9</td>
</tr>
<tr>
<td>Other</td>
<td>3</td>
<td>0.8</td>
</tr>
<tr>
<td>Self-employed (without employees)</td>
<td>23</td>
<td>6.2</td>
</tr>
<tr>
<td>1 - 9 employees</td>
<td>169</td>
<td>45.3</td>
</tr>
<tr>
<td>10 - 49 employees</td>
<td>95</td>
<td>25.5</td>
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<tr>
<td>50 - 250 employees</td>
<td>63</td>
<td>16.9</td>
</tr>
<tr>
<td>More than 250 employees</td>
<td>21</td>
<td>5.6</td>
</tr>
<tr>
<td>DK / NA</td>
<td>2</td>
<td>0.5</td>
</tr>
</tbody>
</table>

Questionnaires

The Slovenian partner institute translated the questionnaire to Slovenian using a centralized process of back-translation procedure, involving two initial local translations, independent back-translation and central verification of the localised questionnaires.

Further details

For further details you may contact Gallup or The European Commission. The relevant contacts are:

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